

2018 MCG CLIVIA EXPO Guidelines

DISPLAY

- Set-up of venue: Friday 21st September 4:00-6:00pm. Please lend a hand with set-up.
- Delivery of plants for the display: Friday 6:00-8:00pm, otherwise Saturday 8:00-9:15am.
- **Only members on duty are to enter the display area of the hall before 10:00am on the Saturday.** Members bringing plants for the display will be asked to leave their plants at the tables which will be set up inside the hall entrance to receive these plants.
- All plants *must* be healthy, and free of diseases and pests. The MCG reserves the right to exclude from the display or from the plant sales any plant or plants which are not disease and/or pest free.
- Plants and pots *must* be clean and well presented. Saucers will not be used in the display; therefore plants should not be watered for at least the 3 days prior to the day.
- Exhibitors are asked to provide the Registrar, Paul Smith (gizellea666@gmail.com; ph. 03 95475561) with details of the number of plants they anticipate bringing for the display on Wednesday 20th or Thursday 21st. This information helps the stewards plan the allocation of space for the display. At the time that plants are brought in to be benched for the display, exhibitors will be assigned a (consecutive) number for each plant, and provided with two stickers (bearing the same number), one of which is to be placed on the plant card and the other on the pot. This enables the plants to be tracked for eventual return to the owner. In addition, the numbers will be used in voting for the People's Choice award.
- Display plants **MUST** be accompanied by the MCG's plant card affixed to a card holder (available at the time plants are brought in for the display). The card holder is to be placed in the pot to the front of the plant. Plant cards and paper will be available at the **August meeting**. A template for the plant card can be downloadable from our website and typed out in advance. It is preferred that plant cards are typed, but if that is not possible then please print the required details clearly, using black pen (only).

The details to be included on the plant card are:
cultivar name (if there is one) and/or cross (if known),
exhibitor, breeder (if known), and,
any information of interest (optional).

Download the plant card from <http://www.melbournecliviagroup.org.au/mcg-expo-2018/>

- Plants on display are not to be handled nor pollen or berries removed by anyone.
- Members, particularly those who are officiating, are asked to wear their MCG name tags.
- The People's Choice Award is open to MCG members and members of the public who have the opportunity to select their favourite *Clivia*. Owners of the three plants receiving the most votes will receive a People's Choice Award (certificate), with the first prize winner also being awarded the MCG trophy.
- Members are needed to assist with various tasks throughout the day so a roster will be set up to cover a variety of functions. We hope that all members will make themselves available for rostered duties. If family members or friends of members are also available to help on the day, they will need to complete an [Application for Volunteer Membership](#), preferably in advance of the event, or on the day if necessary. A committee member will coordinate the roster and volunteer applications. The roster will be released on or about the 19th of September.
- After the hall is closed at 4:00pm, exhibitors are to assemble their own plants in a section and be responsible for checking off their own plants. Following a closing announcement by Brenda Girdlestone, the Chief Steward, plants may be removed. Finally, the furniture will be dismantled, and the hall cleaned.

- When transporting display plants, secure the pots well and stake the flowering stem as these can be easily damaged. Generally, the stake should be removed when on display. If a flower is accidentally broken off during transit, it can be displayed on the pot or in a suitable container next to it. It is permissible to stake a stem of berries, and, if you wish, cover this with plastic netting for protection.
- While utmost care will be taken with the plants on display, the MCG cannot be held responsible for unforeseen events and any damage or losses.
- To maximise visitor parking, we request that members move their cars away from the immediate hall area after unloading plants and equipment. In addition to the carpark adjoining the main hall, the St Scholastica's Community Centre has plenty of parking available off Starling St.
- All monies received should be passed to the Treasurer on the day. Evidence of expenses to be claimed as expenditure (with prior approval received from the Committee) are to be submitted on the day or within one week.

PLANT & SEED SALES

- All current members of the MCG are offered the opportunity to sell their *Clivia* plants and seed through the club's Trading Table, by Auction *or* to sell their plants & seed as independent sellers. The Trading Table and Independent Sellers will be located outside in an area designated by the committee.
- A commission of 15% is payable to the MCG for all plants and seed sold at the Expo. Each seller must complete a [Trading Table form](#), recording details of plants offered for sale. Sales will then be recorded against this and the commission payable calculated at the end of the Expo.
- Every member who elects to offer for sale their plants and/or seeds at the Expo, whether through the Trading Table, auction or via the Independent Sellers arrangement, is expected to contribute some time to assisting with the roster, donate a plant for the raffle or bring plants for the display tables.
- Plant limits. The number of plants that a member may sell through the Trading Table is 50. Independent Sellers have no limit. There are no limits relating to the amount of seed offered for sale. It is expected sellers will, if needed, be able to store excess stock in their vehicles as the sales area is outside the hall.
- In the case of Independent Sellers, the members concerned are wholly responsible for staffing their stall (note that any non-members assisting a member with their sales will be required to complete before the Expo day an [Application for Volunteer Membership](#)). More than one member may share a given stall site.
- Any member wishing to sell plants as an Independent Seller is required to register their intention to do so with the Sales Coordinator Rae Begg (0407501273) no later than the 10th September and pay a non-refundable deposit of \$50 at that time (deposits paid will be deducted from commission owing on sales, however if the member does not proceed with plant sales the deposit is forfeited). A ballot will be conducted at an appropriate time to determine the order in which Independent Sellers can choose their stall site from among the designated spaces.
- All Trading Table sellers are asked to advise the Sales coordinator, Rae Begg (0407501273) on Wednesday 19th Sept or Thursday 20th Sept of the approximate number of pots that they will bring for sale. Information regarding pot sizes would also be of assistance.
- The sales areas will be prepared on Saturday morning with seller expected to assist with set up. Sellers are to bring their sale plants & seed in on the Saturday morning (8:00 am). A completed [Trading Table form](#) must be lodged at the time plants are brought to the venue in order that staff can check stock received against the form.
- When purchasing plants and/or seed from the Trading Table purchasers will pay the designated person at the Trading Table for those items. In the case of Independent Sellers, purchasers will be required to pay the Independent seller at point of purchase. Purchasers should be encouraged to place purchased plants in their own vehicles.

AUCTION

- An auction will be conducted on the day of the EXPO and members are invited to enter plants to be sold at auction.
- The auction plants will be located near the stage and be given Lot numbers with a posting box located in front of each plant.
- To bid on a plant, a person must register their name at the MCG Desk and be allocated a bidding number. The bidder will enter their highest bid on a piece of paper with their bidding number and post the paper in the box corresponding to the desired plant.
- Bidding will close at 2.15pm and at 2.30pm the bidding number that corresponds to the highest bid will be announced, provided the plant reached the reserve price.
- The winning price will not be announced nor the winning bidder, only the winning bidding number.
- If the reserve price has not been met, an announcement will be made that the reserve price has not been reached and the current highest bid will be announced. The bidding will be open for a further 15 minutes for any last-minute bids.
- If a reserve price has not been met after the second round then the plant will be passed in.
- If there are multiple people with the highest bid then an announcement will be made offering the two bidding numbers the option to bid again. Fifteen minutes will be given.
- If the highest bidder is not present when bidding ends and has not provided a representative, a phone call will be made and the winning bidder must collect the plant and make payment prior to 4pm.
- Payment may be made via cash or bank deposit.
- Sellers must fill out a Trading Table form for plants they wish to enter into the auction.
- A 15% commission is payable and will be deducted from the sale price.
- A reserve price may be set by the seller and can be altered at any time during the auction.
- Any unsold plants must be collected by the seller at the end of the day.

SALES STOCK PREPARATION

- For the Trading Table, it will be the responsibility of the seller to ensure each plant is clearly identified with the seller' ID (initials) and the sales price. Stickers are available if required.
- The [Trading Table form](#), which needs to be prepared in advance, is to list the number of items for sale, showing the total number at each price. Independent plant details are not required. This form will be available at the August meeting. It can also be downloaded from the MCG website at <http://www.melbournecliviagroup.org.au/mcg-expo-2018/>.
- It is expected that plants will be presented in sound, clean pots. Examination will also be made for any obvious sign of disease or insect infestation. Any problem plants will be rejected and the Trading Table form noted to this effect.

END OF SALES

- At the end of the sales period or at 4.00pm, a check is to be made of remaining stock. Each plant is to be counted and recorded by price on the Trading Table form provided by the seller. Rae Begg, Treasurer will calculate the total value of the remaining plants which will be deducted from the total value of plants provided for sale.
- In the case of Independent Sellers, the calculated commission is to be paid to the Treasurer at the conclusion of the Expo. For those selling through the Trading Table, a commission of 15% payable to the MCG will be deducted and the balance paid to the seller either at the conclusion of the Expo or within one week thereof.
- Sellers are expected to remove their remaining plants as soon as possible after 4.00pm